



AUGUSTA SAILING CLUB

MARCH, 2014

Commodore's Comments

Dear ASC Members,

Everyone should have received notice in the mail last month that the Board approved a modest increase to the Dues and Fees. Certainly, none of us want to increase our dues or fees, but in the final analysis, we believe this is a necessary step to protect ASC's financial position for the long run. The Board is continually working to reduce our costs and maintain excellence in our grounds, facilities, and provide first-class racing and social events. Likewise, we are committed to funding our dock rebuilds and planning for capital improvements in the future. This was a necessary step to ensure those goals.

Our calendar is full of exciting events during this month of March. The sailing events include the Mid-Winters Cup Regatta that will take place on March 8 and 9 and don't forget to change your clocks forward on Saturday night or you might miss the start time on Sunday! The PHRF Winter Series continues this month with Race Days on March 8 and March 22. And if the weather cooperates, the Full Moon Cruise will start up again on March 15.

We have two great social events this month, too. First, Tony and Brenda Coy are putting on our second annual Mardi Gras Murder Mystery Party on March 8. The party starts at 5:00pm at Fat Tuesday's Pub (aka the ASC Clubhouse) so join us for a great evening and maybe you will solve the murder. The Commodores and New Members Reception will take place at the ASC Clubhouse on March 29. Look for the notice to post soon for this event. Join us one and all to meet the Commodores past and present and welcome the new members to ASC.

Sincerely,
Bob Damen
Commodore

CALENDAR OF EVENTS – February 2014

Saturday, March 1	First Mark Youth Club Day
Saturday, March 8	Midwinter Cup Regatta Mardi Gras After Racing Winter PHRF Series #5
Sunday, March 9	Midwinter Cup Regatta
Monday, March 10	Board Meeting @Advance Services
Saturday, March 15	Full Moon Cruise
Saturday, March 22	Winter PHRF Series #6
Saturday, March 29	Commodores Reception/New Members reception
Saturday, April 5	First Mark Youth Club Day
Saturday, April 12	Full Moon Cruise
Monday, April 14	Board Meeting @Club
Saturday, April 19	Wine Tasting 7-9PM Poker Run 1
Saturday, April 26	Spring dinghy Series 1

ASC Wants to Wish YOU a Happy Birthday!!!

We would like to help you celebrate your special day!

If you wish to receive a special greeting, please submit the following information:

Name

Birthdate (no need to include the year....that would just be WRONG!)

Mailing Address

In addition, if you are celebrating a major life-event (graduation, marriage, etc.) please feel free to pass that information along as well!

Email the information to: marjmttd@gmail.com and prepare to celebrate!!!

Marj Brosseau & Jan LaFrance

Notice of Dues Increase

AUGUSTA SAILING CLUB
NOTICE OF DUES AND FEES INCREASE
FEBRUARY 10, 2014 BOARD ACTION

While it is a serious issue to consider an increase for dues and fees, we have not increased dues in over 9 years while the Consumer Price Index increased 23% for the cost of goods and services we consume to keep our club operational.

1. A decision was made at the February ASC Board approving a 13% (\$5.00 per month) increase for dues effective with the April 1, 2014 billing cycle. This increase will offset projected loss highlighted in the 2014 budget cycle, where operating conditions are projected similar to the 2012 and 2013 loss experience.

	\$'s Thousand or (\$ k)			
	Full Year			
	2011	2012	2013	2014
Total Income	313.6	306.6	304.2	299.9
Total Expense	293.8	324.1	316.8	311.1
Favorable / () Unfavorable	19.8	(17.5)	(12.6)	(11.2)

2. At this same time, we are raising fees to keep abreast of inflation and to ensure we provide a quality product for our members.

- Dry Storage 16%
- Dock Storage 5%
- Moorings 10%
- Campers 24%
- Cabins 8%

Some may question how camper and cabin rental, dock, mooring, and dry storage rental are affected by inflationary pressures; but, when you study the maintenance and housekeeping cost to provide these services, it becomes more apparent that labor and material cost have risen over the past 9 years and some of these classifications require more effort to deliver a quality product.

The complete cost structure for dues and fees can be seen in Appendix J of our House & Ground Rules on the ASC web site.

Some Board members have volunteered on a committee to continue critically reviewing areas for cost reduction in 2014. If you have recommendations or areas of opportunities, please contact anyone on the Board. If we truly can implement sustainable cost reductions to offset this need for a Revenue increase, the ASC Board will review the situation in all future budget cycles and can take action to declare a dividend to the membership.

Augusta Sailing Club House & Ground Rules Appendix J Schedule of Fees & Dues

Revised 20140210

Membership Categories	Service Hours Per YR	Alt. Service Assess	Dues				Application Initiation Fee	Slip/ Mooring Rate	Cabin/Slip Mooring Ownership	Voting
Associate	16	No	100%	\$45.00 /mo	\$135 /qtr	\$400	150%	No	No	
Active	16	Yes	100%	\$45.00 /mo	\$135 /qtr	No	100%	Yes	Yes	
Non-Resident	0	NA	25%	\$11.33 /mo	\$34 /qtr	\$400	Not Allowed	No	No	
Honorary	0	NA	No	\$0.00 /mo	\$0 /qtr	No	100%	Yes	Yes	
Temporary	16	Yes	125%	\$56.33 /mo	\$169 /qtr	No	150%	No	No	
Legacy	16	Yes	100%	\$45.00 /mo	\$135 /qtr	No	100%	Yes	Yes	
Youth	16	No	50%	\$22.67 /mo	\$68 /qtr	No	Dry Store Only	No	No	
Sustaining	0	Yes	33%	\$15.00 /mo	\$45 /qtr	NA	Not Allowed	No	No	

NA=Not Applicable

H&G 1

H&G 9

Service hour assessment		\$12.5 /hr.	
Request for permanent slip fee		\$200 /request	Appendix F.13
Request for permanent mooring		\$100 /request	Appendix F.13 Request
for temporary assignment of slip or mooring		\$0 /request	Appendix F.13 Permanent
assignment of slips			
Outside end	\$42.00 /mo	\$126 /qtr	Appendix F.13
Inside end	\$47.00 /mo	\$141 /qtr	Appendix F.13
Regular size	\$52.00 /mo	\$156 /qtr	Appendix F.13
Large size	\$63.00 /mo	\$189 /qtr	Appendix F.13
Permanent assignment of mooring	\$23.00 /mo	\$69 /qtr	Appendix F.13
Temporary assignment of slip or mooring	150% of permanent rates		Appendix F.13 (Non-compounding)
Dry storage space - Regular	\$7.00 /mo	\$21 /qtr	
Dry storage space - Larger than 20'	\$8.50 /mo	\$26 /qtr	
Bone yard storage space - Empty Trailer	\$6.00 /mo	\$18 /qtr	
Haul out facilities (Putters Row)	\$11.67 /mo	\$35 /qtr	NA for storage space holders
Large Dolly	\$11.67 /mo	\$35 /qtr	
Unauthorized Parking in dinghy Lot		\$25 /occurrence	H&G 30.3.3
Clubhouse or East Point Pavilion rental fee		\$100 /day	Appendix D.9
Clubhouse or East Point Pavilion clean up fee		\$60 /day	Appendix D.9
Transient camp site rental - Days 1-7		\$6 / day	H&G 23.3
Transient camp site rental - Days 8-14		\$30	H&G 23.3
Transient camp site rental - Days 15-21		\$30	H&G 23.3
Permanent camper site lease	\$40.00 /mo	\$120 /qtr	plus utilities
Cottage site lease	\$108.33 /mo	\$325 /qtr	plus utilities & property taxes
Late fees for unpaid fees or dues 60 days past due		10%	H&G 5
Reinstatement penalty fee		\$120 /suspension	H&G 5.8

Note: The term "Permanent" is used to distinguish from "Transient" and does not imply perpetual right of use.
 ASCH&G Rules Appendix J Schedule of Fees & Dues Revised 20140210

Yardmaster Report

Member Responsibility for Incidents on ASC Property

A recent incident with a sunken boat highlights that members are responsible for their actions and the actions of their contractors. In this case the member had insurance coverage and the vendor had all necessary liability insurance certifications to work on ASC property.

PROBLEM: John Humphries, a contractor being used to retrieve a member's sunken boat, incorrectly used another member's empty trailer, believing it was an empty ASC trailer. The "root cause" for this error was the boat owner's guidance to his vendor over the phone with no prior contact with the Yard Master concerning availability and location of the ASC empty trailer.

RESULT: An owner's boat was destroyed and the other member's trailer was seriously damaged and unusable to dry store his boat in the lot.

ACTIONS: (1) As the events unfolded the boat owner stated a cause for his boat sinking was insecure cleats on the ASC docks, a problem the ASC Resident Manager should have addressed. This was discounted because Resident Manager had photos of the boat sunken with all 6 lines tied to cleats. (2) The member with the damaged trailer stated to the Yardmaster that he expected ASC to cover the

trailer repairs since he properly stored his trailer in an approved slot with his ASC numbers properly labeled on the trailer and ASC actions were insufficient to secure his equipment in our lot.

NET RESULTS: A member's boat was destroyed and hauled to the recycling station by Advanced Services; and, the damaged member trailer was repaired by the contractor at the expense of boat owner.

LESSONS LEARNED:

Regardless whether a member does or does not have a signed lease for a dock slip or a mooring, the ASC House & Ground Rules Appendix M "Uniform Slip Lease Agreement" and Appendix N "Uniform Mooring Lease Agreement" will prevail.

Members are responsible for proper storage of their boat, regardless of location; and they are responsible for the actions of their contractor while on ASC grounds.

Members are required to carry insurance as outlined in ASC House & Ground Rules Appendix M & N paragraph 9.

Welcome to the ASC Family

Congratulations to these Members transitioning from Associate to Active:

David and Elena Mosier

Tim and Elizabeth Moultrie

Berry and Arleen Kruse

James and Peggy Denny

Pete Wolfinger (former member rejoining)

Prospective Membership Applicants for review and comment by the membership:

Carsten Stroeder and Karen Draper are applying for Associate Membership. Carsten and Karen are physicians at GRU. They have three daughters, and the family has been in Augusta for about 10 months. Carsten provided the following information about his passion for sailing and some experiences along the way....

"I learned to sail when I was 10 in Germany with my dad, when both of us did a Sailing introduction vacation at the Chiemsee / Bavaria. Since then my dad has a Boat at the Chiemsee and the family is sailing ever since. In my 20s I used to windsurf quite a bit (Greece, Netherlands, and Italy Garda Lake). During my MedSchool days in Mainz Germany I used to windsurf the Rhein river by crossing the river close to Bingen where the Rhein flows East to West and the wind usually blows from West to East. This makes for a fun ride at full speed while staying steady in regards to the river location...Later I rented Sail Boats in Germany, when I did my residency in Hannover/Germany. Off note, one has to have a license to sail a boat in Germany, I did this license in Germany in 2000...2001 I came for the first time to the US, and became a member of the Vanderbilt Sailing Club in Nashville. Later I became the head of the club. Here I taught several members the basics in Sailing and had fun sailing the two old 470s....Recently we moved to Augusta from Cleveland, OH where we lived for 8 years. Here I did the US Sailing Certificates 2007 Basic Keelboat + Basic Cruising and 2008 Bareboat Cruising on Lake Erie...We also rented 30ft Cruisers on lake Erie and I was once in a while crew on a regatta boat. Now we moved

here to Augusta and I see finally my dream come through to have my own boat and could go sailing whenever I love to. Also I would like to get my family back into sailing, especially the kids.”

Carsten is planning to buy Dean Gate’s 27 foot sailboat.

Sponsors are Tim Buss and Dean Gates.

Copies of submitted Membership applications are posted on the Members Only portion of the website or can be obtained by contacting the Membership Chair, Rob Sherman: robsherman@augustasailingclub.org.

A Taste of Wine

April 19, 2014 at the Clubhouse



7:00 PM to 9:00 PM

Mark your calendars

Come and join us for a wine tasting at the clubhouse. Bring your favorite wine and a matching hors d’oeuvres or appetizer. It is a great party that you won’t want to miss!

Treasurer Report

January Profit & Loss Statement

Financials were presented to Board members during the February 10th meeting and are summarized below. The January year to date P&L is \$5.8k favorable to YTD budget goals with Income \$3.9k favorable to budget and Expenses \$1.9k favorable to budget.

	_____ \$’s Thousand or (\$ k) _____			
	_____ Year to Date _____			Full Year
	Actual	Budget	Variance	Budget
Total Income	78.5	74.6	3.9	299.9
Total Expense	20.6	22.6	1.9	310.9
Favorable / () Unfavorable	57.9	52.0	5.8	(11.0)

Reasons for Variance

YEAR TO DATE INCOME is \$3.9k Favorable to Budget: \$1.5k favorable Oyster Roast; \$2.1k favorable Initiation fees with six new memberships; \$1.4k favorable annual Service Time fees; \$1.1k unfavorable for 1st Qtr. Dues & Fees.

YEAR TO DATE EXPENSE is \$1.9k Favorable to Budget: \$2.2k favorable Maintenance; offset by \$0.3k unfavorable in various expense categories.

Dock Authority Accounting

January Dock Authority Net Assets are \$60.8k which is \$17.4k better than 2013 Year End. This account reflects the cumulative rental income reduced for the actual dock rebuild cost and all actual operating expenses for the 123 leased slips and amortization of existing docks as follows:

- \$ 43.4k – Opening Balance 1/1/2014
- +\$ 19.3k – First Quarter 2014 rental Income
- - \$ 1.2k – Amortization of B, D, E, and F dock assets. (A & C charged in 2010 and 2012 respectively)
- - \$ 0.0k – Maintenance
- - \$ 0.4k – Electric
- - \$ 0.3k – Insurance
- \$ 60.8k – Closing Balance 1/31/2014

December Dock Rebuild Reserve is \$58.0k This account was established at the July, 2009 ASC Board meeting to grow at \$2.0k per month to assist leveling the cost impact during the early years (2010 thru 2018) of the dock rebuild program. The December 2012 Board meeting and the April 2013 Board meeting agreed to lower the reserve \$2.0k per month until December 2014, at which point it would be \$48.0k and sufficient to continue the bi-annual rebuild plan for D, E, & F Docks.

December Dock Rental Status: At January 6th we had 97% occupancy, 119 long term rentals of the 123 docks available. There are 11 open mooring balls available for members wanting wet berthing; however, 3 of these are not useable during low water (316’ and below).

Dues and Fees Increase Effective 4/1/2014

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ASC FOR SALE

No current Ads. Look to the club website for current ads.

Ads will be carried for three months, please email to cancel or renew! If your ad is no longer here, you probably let it expire☺. To submit an ad, format text for your ad in an email and send to the Web Master. Copy the Starboard Tack Editor to also place an ad in the Star board Tack.

email ad to: ASC.webmaster@augustasailingclub.org for tack also, email ad to: editor@augustasailingclub.org

OFFICERS	STAFF	MEMBERSHIP REPORT																																								
<p>Commodore Bob Damen, 706-799-0099 redamen@gmail.com</p> <p>Vice Commodore Ian Buckley, 706-533-1804 ianbuckleyfd@gmail.com</p> <p>Rear Commodore Tim Buss pentamento1@yahoo.com</p> <p>Treasurer Michael Walsh, 706-860-6333 m.j.walsh24@comcast.net</p> <p>Secretary Rhonda Hatcher, 803-270-6811 rlrhatcher@comcast.net</p> <p>Past Commodore Rob Sherman, 706-736-3113 Robsherman@knology.net</p> <p>GOVERNORS</p> <table border="0"> <tr> <td>Becky Hopkins</td> <td>Dick Mayne</td> </tr> <tr> <td>Bob Hagler</td> <td>Tony Coy</td> </tr> <tr> <td>Jim Claffey</td> <td>Darrell Bragg</td> </tr> <tr> <td>Gordon Meek</td> <td>Bob Williams</td> </tr> </table>	Becky Hopkins	Dick Mayne	Bob Hagler	Tony Coy	Jim Claffey	Darrell Bragg	Gordon Meek	Bob Williams	<p>Facility Manager Dick Crow, 706-305-7357 manager@augustasailingclub.org</p> <p>Club Bookkeeper Richard Mayne, 706-863-9359 Asc_bookkeeper@comcast.net</p> <p>Membership Chairman Rob Sherman, 706-736-3113 Robsherman@knology.net</p> <p>Yard Master Michael Walsh, 706-860-6333 m.j.walsh24@comcast.net</p> <p>Harbormaster Dewey Holland deweyholland@comcast.net</p> <p>East Point Mayor Dale Demyan, 803-215-8044 daledemyan@hotmail.com</p> <p>Web Master John Lovin ASC.webmaster@augustasailingclub.org</p> <p>Newsletter Editor Michael McDargh editor@augustasailingclub.org</p>	<p>MEMBERSHIP REPORT</p> <table border="0"> <tr> <td>Active</td> <td>194</td> </tr> <tr> <td>Associate</td> <td>22</td> </tr> <tr> <td>Temporary</td> <td>0</td> </tr> <tr> <td>Sustaining</td> <td>25</td> </tr> <tr> <td>Non Resident</td> <td>8</td> </tr> <tr> <td>Honorary</td> <td>5</td> </tr> <tr> <td>Suspended</td> <td>0</td> </tr> <tr> <td>Total</td> <td>254</td> </tr> </table> <p>SLIP WAITING LIST</p> <p>Date of Dep. Member</p> <table border="0"> <tr> <td>06/15/2006</td> <td>David Williams</td> </tr> <tr> <td>09/30/2007</td> <td>Phil Cox</td> </tr> <tr> <td>10/02/2010</td> <td>Michael Blier</td> </tr> <tr> <td>06/27/2011</td> <td>Ramon & Lisa Parrish</td> </tr> <tr> <td>01/27/2012</td> <td>Rob Sherman</td> </tr> <tr> <td>06/01/2012</td> <td>Earle Robinson</td> </tr> <tr> <td>09/20/2012</td> <td>David Poss</td> </tr> </table> <p>MOORING WAITING LIST</p> <table border="0"> <tr> <td>12/15/2012</td> <td>David Poss</td> </tr> </table> <p>AVAILABLE SLIPS E-1, E-7, E-23, F-13, F-24</p>	Active	194	Associate	22	Temporary	0	Sustaining	25	Non Resident	8	Honorary	5	Suspended	0	Total	254	06/15/2006	David Williams	09/30/2007	Phil Cox	10/02/2010	Michael Blier	06/27/2011	Ramon & Lisa Parrish	01/27/2012	Rob Sherman	06/01/2012	Earle Robinson	09/20/2012	David Poss	12/15/2012	David Poss
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Augusta Sailing Club
P.O. Box 1938
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Keep Current at www.AugustaSailingClub.org